Recovery Readiness in 18 Months or Less: How Fenix24 Closed Recovery Gaps the Big Four Couldn't for a Fortune 100 Healthcare Company

The Challenge:

A Fortune 100 healthcare company saw the devastating impact that a high-profile ransomware attack had on a competitor: months of business interruption and hundreds of millions of dollars in losses. In response, they sought to understand how similar damage could be avoided in their own environment.

The company consulted several major technology and consulting firms, but most offered broad, framework-driven approaches that would take years to implement. What they needed instead was a clear, tactical roadmap to reduce recovery risk fast. Multiple players in the cybersecurity ecosystem, including forensic firms, insurance carriers, and law firms, referred them to Fenix24.

The Solution:

Fenix24 was engaged to deliver that roadmap. Through our Ransomware Backup and Resiliency Assessment (RBRA), we identified significant vulnerabilities in both data resiliency and extended recovery timelines.

Based on those findings, the company prepared an RFP to evaluate solutions from three vendors: Fenix24 and two of the Big Four accounting firms. Unlike the other vendors, who proposed broad frameworks requiring the company to choose from a long list of security tools that would take years to implement, Fenix24 submitted a tactical, threat-informed remediation plan that could be implemented within 18 months or less.

The Outcome:

The company chose Fenix24's tactical roadmap over the frameworks proposed by other firms, citing our ability to execute faster and align remediation directly with current threat actor behaviors.

Fenix24 is currently engaged with four different internal teams within the company to finalize scope for a Securitas Summa remediation effort. This includes assured recoverability for critical business systems and foundational infrastructure, support for administrative identity management, and an ongoing advisory/remediation program to improve the company's non-recovery-oriented cybersecurity maturity.

For this healthcare leader, the difference was clear. Fenix24 didn't just deliver a framework; we delivered a practical path to resilience.